"I Opt" Learning Snowflake

Selected Characteristics of Strategic Styles

REACTIVE STIMULATOR (RS)

Motivated by Immediate Outcome (1) Wants Learning to be Relevant (2) Eagerly Interacts with Others (3) Willingly Accepts New Ideas (4) Attention is Easily Diverted (5) Wants things to Move Fast (6) Wants Quick Results (7) Does not like Detail (8) Can Forget Easily (9)

Wants Learning to Lea d to Other things (7) Wants things to Move Very Fast (6) Wants Learning to be General (2) Wants Learning to be General (2) Eagerly Adopts New ideas (4) Motivated by Novelty(1) Selectively Interacts (3) Selectively Forgetful(9) Detail Resistant (8) Erratic Attention (5)

RELATIONAL INNOVATOR (RI)

PERFECTOR

A ccepts Detail (8) Accepts V arying Pace (6) Remembers Relationships (9) Gives Respectful Attention (5) Willingly Passive Interaction (3) Motivated by Understanding (1) Wants Comprehensive Learning (2) Wants Results that Fit in a System (7) Skeptical but Accepting of New Ideas (4)

HYPOTHETICAL ANALYZER (HA)





Remembers Details and Processes (8) C an Concentrate for Long Periods (5) Wants Learning N arrow and Deep (2) Needs Proof that New Idea s Work (4) Motivated by Task Relevance (1) Reserved in Interaction (3) Wants Durable Results (7) Likes a Measured Pace (6)

Likes Detail (8)

